

Melbourne CBD

Clearwater's Masterclass Series: Building the capacity of professionals across Victoria to deliver resilient and liveable cities and towns through integrated place-based planning.

Join Clearwater and Monash Sustainable Development Institute to explore best practice in Integrated Water Management (IWM) and practical skills to build support and drive successful projects for your region. These interactive and locally relevant masterclasses include:

Masterclass 1: Planning for resilient and liveable cities and towns	Masterclass 2: Building a successful business case
Masterclass 3: Collaboration – within and outside your organisation	Masterclass 4: Communication and influence

Masterclass 4: Communication and influence

Whether you are trying to launch new ideas, gain project support, develop a business case or share information to broader audiences, skills in communication and influence will have a dramatic impact on how successful you are in meeting your objectives. This course is designed to help you communicate with impact and inform your influencing tactics to gain buy-in from your stakeholders and decision makers. It will also explore the notion of leadership as a process of influence.

Outline of session

- Tailoring communication style to your audience
- Leadership as a process of influence
- Skills required for improving horizontal and vertical influence
- Introduction to behaviour change model
- Effective presentation skills

Who should attend?

Practitioners, senior officers and managers, particularly those working in:

- Strategic and statutory planning
- Stormwater management
- Sustainability and liveability
- Urban design and landscape architecture
- Environment / waterway management
- Water / wastewater infrastructure planning

The benefits of attending

- Increase your ability to create change by tailoring your communication style to your audience
- Strengthen your knowledge, skills and networks required to influence better outcomes
- Enhance your leadership and success in project delivery by refining your influencing skills to achieve better outcomes
- Improve your presentation skills
- Strengthen your regional networks and connect with key individuals involved in IWM planning

Expert speakers

David Robertson, Assistant Lecturer, Monash Sustainable Development Institute (MSDI)

David is a sustainable development educator in the MSDI team with a background in water chemistry research, including waterway health and wastewater toxicity management. He has extensive teaching and facilitation experience in the tertiary context as well as in staff training and professional development settings, and holds a Master's degree in Science Communication.

Dirk Visser, Lecturer, Monash Sustainable Development Institute (MSDI)

Dirk is a lecturer at MSDI, with a specific focus on executive education. Dirk has nearly 10 years' experience in helping individuals and organisations identify, make sense of and respond to the sustainability challenges they face.

Delivery dates for 2018

Masterclass 1: Planning for resilient and liveable cities and towns

- **Melbourne CBD:** Thursday 8 November

Masterclass 2: Building a successful business case

- **Melbourne CBD:** Thursday 15 November

Masterclass 3: Collaboration – within and outside your organisation

- **Melbourne CBD:** Thursday 22 November

Masterclass 4: Communication and influence

- **Melbourne CBD:** Thursday 29 November

Registration details

Workshops will run between 9am to 4pm. Morning tea, lunch and afternoon tea will be provided.

Special Offers:

To support the delivery of the Victorian Government's *Water for Victoria* the Masterclass Series is being offered at a subsidised rate.

Take advantage of discounted registration prices for this round of delivery:

- **\$295** per Masterclass
- **10% discount** for 2 or more people registering for the same Masterclass*

EARLY BIRD OFFER: Register for all 4 Masterclasses for the price of 3**
Offer extends to 22 October 2018.

To register for individual Masterclasses, please visit:

<https://www.clearwatervic.com.au/events-and-training>

More information

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* Participants must be from the same organisation
** This offer is only available to the same individual registering for all 4 Masterclasses and is non-transferable